

Message Text

UNCLASSIFIED

PAGE 01 BONN 12331 271609Z POSS DUPE
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----098108 280215Z /65

R 271404Z JUL 77
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 0131
USMISSION USBERLIN
AMCONSUL FRANKFURT
AMCONSUL MUNICH

UNCLAS BONN 12331

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - MANCHESTER PRODUCTS CO., INC.
CHATSWORTH, CA

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

HOEFFNER MOEBELGESELLSCHAFT
WILMERSDORFER STR. 126
D-1000 BERLIN 12
CONTACT: COMPANY, WEST BERLIN DISTRIBUTOR OF DECORATOR
AND CEILING PANELS, EXPRESSED STRONG INTEREST IN
SUBJECT PROPOSAL. FIRM WAS ESTABLISHED IN 1923, EMPLOYS
137. PRICES AND DELIVERY TERMS ARE CRITICAL MARKETING
FACTORS. HOEFFNER DESIRES DIRECT CONTACT WITH US FIRM.
BANK REF: BERLINER BANK AG, HARDENBERGSTR. 32,
D-1000 BERLIN 12.

KARL HEINZ TRUMPFHELLER, CDH
KARLSBADENER STR. 5
6000 FRANKFURT/MAIN - 70
PHONE: 0611-632727
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PAGE 02 BONN 12331 271609Z POSS DUPE

COMMENT: COMPANY IS SPECIALIZED IN AREAS HOME IMPROVE-
MENT, HOBBY, DO-IT-YOURSELF AND HAS EXCELLENT CONTACTS
TO LEADING EUROPEAN HOME IMPROVEMENT CENTERS, DEPARTMENT
STORES AND MAIL ORDER BUSINESS. GOOD KNOWLEDGE OF
ENGLISH AND FRENCH. THE COMPANY HAS ALREADY CONTACTED
US FIRM DIRECTLY FOR FURTHER DETAILS.

ARNOLD & MUELLER GMBH & CO. KG.
CARL-ZEISS-STR. 6
6000 FRANKFURT/MAIN 60
CONTACT: MR. HECKERT, JR., MGR.
PHONE: 0611-232744
COMMENT: THE COMPANY WAS ESTABLISHED 1874 AND WORKS
WITH 90 EMPLOYEES. ANNUAL TURNOVER BETWEEN
DM 12 - 15 MILLION. THE FIRM, MANUFACTURER AND WHOLE-
SALER OF FLAT GLASS, IS INTERESTED IN RECEIVING PRICES
IN ORDER TO EVALUATE PROPOSAL.

FIRMA F.M. MORILL
-KUNSTOFFVERARBEITUNG-
KOBBERGERSTRASSE 49/51
D-8500 NUERNBERG-NORD
CONTACT: FRAU DILLING, MANAGER
PHONE: 0911-36507
COMMENT: GERMAN FIRM MORILL IS VERY INTERESTED IN
DETAILED BIDS AND FACTS ON TERMS OF DELIVERY. (PRODUCT
LITERATURE IN GERMAN LANGUAGE IF AVAILABLE). BANK
REF: DEUTSCHE BANK, STADTSPARKASSE, NUERNBERG.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
STOESSEL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 27-Jul-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Executive Order: N/A
Errors: N/A
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From: BONN
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Litigation History:
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Original Classification: UNCLASSIFIED
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Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
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Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1739498
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - MANCHESTER PRODUCTS CO., INC. CHATSWORTH, CA THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY B
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/980a8663-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
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